

What Is Claimed Is:

1. A method for negotiating using intelligent agents, comprising:
 - configuring a first intelligent agent with a negotiation strategy;
 - receiving by the first intelligent agent an offer from a second intelligent agent;
 - determining a score of the offer using a predetermined function;
 - determining a counter offer based on the negotiation strategy;
 - determining a score of the counter offer using the predetermined function;
 - comparing the score of the offer to the score of the counter offer; and
 - accepting the offer as a function of the comparison.

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